



## **Taboola Announces SmartBid Dimensions; A New “Autonomous Driving” Experience For Advertisers, Based on Taboola’s “Curiosity Graph” of 500 Million Daily Active Users and 30 Billion Annual Clicks**

November 8, 2021

### **SmartBid Now Accounts for 85% of Taboola Advertiser Spend**

NEW YORK, Nov. 08, 2021 (GLOBE NEWSWIRE) -- [Taboola](#) (Nasdaq: TBLA), a global leader in powering recommendations for the open web, helping people discover things they may like, today announced a significant update to SmartBid, an A.I.-powered technology that helps advertisers maximize their campaign performance even more autonomously.

Introduced in 2018, SmartBid uses readership pattern data from global campaigns that reach more than 500 million daily active users and deep learning algorithms to adjust advertisers' bids, to drive actions an advertiser wants to accomplish. In Q3 2021, 85 percent of total advertising spend on Taboola tapped SmartBid.

For the past two years, SmartBid took advantage of Taboola's scale and size, including its curiosity graph - the connection between reader interests across content - to make decisions on behalf of the advertiser when it came to auction price.

As was industry standard, SmartBid analyzed a site's performance, and used that as a main signal to adjust the price an advertiser should pay. For an example, if a site drove less conversions for an advertiser, SmartBid would adjust the price lower and vice versa. That still meant that advertisers had to be somewhat leaned in, to take into consideration more granular circumstances such as geography, time of day, day of week, platform (mobile, app), operating system, creative, and dozens more.

### **Introducing SmartBid Dimensions**

As of today, Taboola is taking a meaningful step forward with [SmartBid Dimensions](#), a new way to take all of these granular circumstances and fully automate the process for advertisers. The technology uses A.I. to go beyond publisher performance to change the price of each bid, and instead look at dozens of granular dimensions advertisers care about.

With SmartBid Dimensions, advertisers can for the first time couple contextual and demographic data with more user dimensions on readers--data points which uniquely connect content, consumers and interests, and are sourced from Taboola's 500 million daily active users and 30 billion annual clicks. These dimensions provide advertisers unique readership signals, powered by Taboola, that are inaccessible elsewhere.

"It is so important to help advertisers succeed, because advertiser success is directly correlated to publisher success and it keeps the open web thriving," said Adam Singolda, CEO and founder, Taboola. "SmartBid is one of the most sophisticated A.I. technologies in the world, now providing advertisers an autonomous autopilot-like experience, where they can keep their hand on the wheel, but let the car drive on its own."

"What is unique to Taboola from a data perspective is that we sit on a 'curiosity graph,' which understands what people do when they finish reading an article. This data shows a much more authentic version of consumers versus what they tell social networks about themselves. That helps SmartBid make accurate predictions, and as of now will help our advertisers to go beyond human capabilities to reach better results, while being even more hands off. I'm so proud of our algorithm teams for working hard to make our advertisers, publishers and open web successful," continued Singolda.

### **About Taboola**

Taboola powers recommendations for the open web, helping people discover things they may like.

The company's platform, powered by artificial intelligence, is used by digital properties, including websites, devices and mobile apps, to drive monetization and user engagement. Taboola has long-term partnerships with some of the top digital properties in the world, including CNBC, BBC, NBC News, Business Insider, The Independent and El Mundo.

More than 14,000 advertisers use Taboola to reach over 500 million daily active users in a brand-safe environment. Following the acquisition of Connexity in 2021, Taboola is a leader in powering e-commerce recommendations, driving more than 1 million monthly transactions each month. Leading brands including Walmart, Macy's, Wayfair, Skechers and eBay are among key customers.

Learn more at [www.taboola.com](http://www.taboola.com) and follow [@taboola](#) on Twitter.

### **Disclaimer - Forward-Looking Statements**

Taboola (the "Company") may, in this communication, make certain statements that are not historical facts and relate to analysis or other information which are based on forecasts or future or results. Examples of such forward-looking statements include, but are not limited to, statements regarding future prospects, product development and business strategies. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements but are not the exclusive means for identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and there are risks that the predictions, forecasts, projections and other forward-looking statements will not be achieved. You should understand that a number of factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements, including the risks set forth under "Risk Factors" in our Registration Statement on Form F-4 and our other SEC filings. The Company cautions readers not to place undue reliance upon any forward-

looking statements, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based.

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